



## Appalachian Business Services Team

*The Business Services Team (BST) provides assistance to employers in the recruitment, training, and retention of workers. In working closely with local partner agencies, the BST is able to offer businesses a more streamlined experience. By coordinating services, the BST eliminates both duplication of services and the need to work with individual agencies, saving businesses time and money.*

**Contact:**

Rachel Patton  
Business Services Coordinator  
Workforce Development Board  
Phone: 276-608-1851  
Email: r.patton@swvaworks.com

[www.swvawdb.org](http://www.swvawdb.org)

# APPALACHIAN BUSINESS SERVICES TEAM

Clinch Valley Community Action  
Doug Sheets - Dsheets@clinchvalleycaa.org

Southwest Virginia Community College  
Lyn Tatum - lyn.tatum@sw.edu

Manufacturing Technology Center  
Nelson Teed - Nteed@wcc.vccs.edu

Southwest Virginia  
Workforce Development Board  
Cara Owens - cowens@wiaone.com

Flatwoods JobCorp  
David Scholes - dscholes@fs.fed.us

UVa-Wise  
Becki Joyce - bjoyce@uvawise.edu

Virginia Employment Commission  
Frank Taylor - Frank.Taylor@vec.virginia.gov

Rapid Response  
Becki Cox - bcox@nr.edu

Tazewell County Social Services  
Byrchel Poskas, Jr. -  
bposkas@tazewellcounty.org

Department of Aging and Rehabilitative Services  
Larry Overbay - larry.overbay@dars.virginia.gov

Experience Works  
Shelma Richardson -  
Shelma\_Richardson@experienceworks.org

Southwest Virginia Regional Adult Education  
Lee Davis - leedavis@russell.k12.va.us

Virginia Department for the Blind  
& Vision Impaired  
Kathy Malone - kathy.malone@dbvi.virginia.gov



# APPALACHIAN BUSINESS SERVICES TEAM

### **Assist Businesses with Training Needs**

The BST can assist your business with both training and retraining needs by connecting you with our regional training providers and coordinating customized training designed specifically for your business. The BST can also work to organizing On-The-Job training and Incumbent Worker training to fit your business' needs.

### **Provide Quality Individualized Services to Businesses**

In order to be effective, services offered to businesses must be customized to meet their individualized needs. The BST members will regularly communicate your business and learn your needs and preferences. It is the goal of the BST to provide every business every available opportunity to ensure that individuals obtain jobs and that businesses gain qualified individuals that they can retain.

### **Build Relationships with Business and Business Focused Organizations**

Relationship building is a key component of business services. BST members will work closely with your business to gain a better understanding of your organizational needs.

Team members are also active in area chambers of commerce and economic development groups to gain further insight on businesses in Southwest Virginia.

### **Act as an Informational Resource to Businesses**

There is a tremendous amount of resources available from our partner agencies to assist businesses. However, trying to navigate the system can be overwhelming and time consuming. The BST provides one point of contact for businesses to gain access to resources from labor market information to tax credits.

### **Assist Businesses in Recruiting Process**

Finding and retaining qualified workers is a challenge for every business. The BST can help coordinate your recruiting efforts by linking you to resources that can help you find the most qualified individuals. This may include providing interview facilities, coordinating job fairs, offering skill assessments, and pre-screening applicants. The BST can also provide access to resources that will help to retain employees once hired.



The Southwest Virginia Workforce Development Board is an Equal Opportunity Employer/Program. Auxiliary Aids and Services are Available upon request to individuals with disabilities. For access to Virginia Relay (Telecommunications Relay Service) dial "711" or toll free (TTY) or (Voice).